



Lead with IMPACT

• LEADERSHIP & TEAM WORKSHOP TOPICS •

COMMUNICATION

Of all the skills you need to be a successful manager, effective communication is the most important—and often the hardest to improve because it's a complex set of skills that build upon one another.

- Resolve Conflicts & Disagreements
- Establish & Build Trust
- Delegate/Share Power with Others
- Deliver Effective Feedback
- Establish Relationships
- Foster Open Communication
- Minimize Interruptions
- Promote Teamwork
- Coaching Secrets for Leaders
- Build Employee Talent
- Deliver Performance Appraisals

- · Set Goals & Expectations
- Foster Accountability
- Show Empathy
- Motivate & Influence Others
- Write Effectively
- · Listen Actively to Others
- Speak Effectively
- Rewards & Recognition
- Communicate with Impact
- Increase Multi-generational, Cultural & Gender Competencies

SELF-AWARENESS & RESULTS

Recognize your personal traits, strengths, and weaknesses. Use this knowledge to increase your leadership effectiveness, and do what is best for your organization.

- Understand Your Management & **Communication Styles**
- Yes! You Can Build Emotional Intelligence
- Lead Confidently, Courageously
- Demonstrate Drive & Initiative
- Be Agile—a Champion of Change
- Manage & Improve Processes
- Build Realistic Plans
- Manage Execution
- · Got Grit & Resilience?
- Use Financial & Operational Data
- Productive Conflict Conversations
- **ENGAGEMENT & COLLABORATION**

Effective team leadership to engage and collaborate with others to build a high-performing team and achieve goals!

- Team Alignment
- Stages of Team Development
- Five Behaviors of a Cohesive Team Lead Effective Meetings
- Communicate Vision/Direction
- Establish Team's Purpose & Goals
- Establish Team Values, Norms,
- Agreements & How to Work Together . Diagnose & Correct Team Build Team Trust
- Motivate Team Members
- Understand Team Dynamics
- Build Team Members' Skills & Talent
 - COMPLEX PROBLEM-SOLVING.

CRITICAL THINKING, INNOVATION

Learn how to analyze, evaluate, solve complex problems, and build breakthrough innovation skills.

- · Create an Innovative Mindset
- Identify Areas for Innovation
- Core of Complex Problems
- **Evaluate Problems Using Critical** Thinking Skills
- · Apply Design Thinking to Stimulate Innovation
- Analyze Complexity & Patterns at the . Develop & Experiment with a Wide Variety of Solutions
 - Solving Complex Problems Capstone

Interested? We'd love to help. Contact us for more details: brichter@profit-strategies.com

- - - Problem-Solving as a Team
 - Collaborate in a Matrix Team

 - · Facilitate Group Decision-Making
 - · Lead Effective Virtual Teams
 - · Networking, Spanning Boundaries
 - Performance Problems
 - Manage & Resolve Team Conflict
 - Create a Collaborative Environment